

**Business Sector**  
Financial

**Organisation**  
MGM Advantage

**About**  
MGM Advantage

Sussex Based, MGM opened its doors in 1852 as Marine and General Mutual Life Assurance Society, making it Britain's longest-registered company with 160 years of mutuality. In 2008, the company rebranded as MGM Advantage - a specialist in retirement income solutions.

"Once they are signed in we are more than happy that they can be left on their own to complete the collection, fully confident that no issues will arise. Paperwork is completed before they leave site, with payment being taken on direct debit, meaning no fuss and no hassle for us."



## 01: The Challenge

"We were experiencing difficulties with our existing supplier, both in terms of service and back office support. When looking for a new provider, Datashred were the most commercially attractive. In addition to this, they were very proactive during the review period, coming to our site to get a full understanding of our specific needs and making suggestions as to how to improve the service." Carl Chapman, Procurement Manager., MGM.

## 02: The Solution

The contract, which covers MGM's head office in Worthing, as well as their satellite site in London, covers a total of 29 confidential waste bins. These 120-litre wheelie bins are used to collect and store sensitive material on site. They are emptied fortnightly, with the contents securely destroyed and recycled.

Carl Chapman has found the shredding services from Restore Datashred refreshingly reliable and professional. "We took Restore Datashred's recommendation of using their onsite shredding service, which means that our secure data is shredded in one of their mobile shredding vehicles, before leaving our site. This approach provides us with an additional level of security over and above the previous procedure, where data shredding occurred off site".

Carl continued, "We've found Restore Datashred to be a thoroughly professional company to deal with, from keeping appointments and delivering bins on time, through to the day to day management and execution of the contract. Our two regular operatives are always on time and always polite and courteous to all our staff. They are mindful of the environment they are working in, and are respectful of the fact that people are already working when they start their rounds."

"MGM were having difficulties with their existing shredding provider, spending a disproportionate amount of time administering the contract. We were able to provide advice and support, as well as a reliable, professional service." Restore Datashred Sales Manager.